

STANDING ON THE SHOULDERS OF GIANTS

Dotting the i's and crossing the t's and keeping your profits intact

A 1-day intensive seminar with optional 12-month service pack

THE STANDARDS-SERVICE PARADOX

what is it, why does it exist?

Why is it - when there are more standards for cabling components, design, testing and installation than ever before - that the general quality assurance of telecommunications cabling installation is falling to unplumbed depths?

Installers face dramatically reduced commercial margins while project management/supervision is being squeezed out of many projects. At the same time, failure to address quality issues risks the profit not only of the current installation but the profits of other installations too.

Can this downward spiral be broken - stopping the firefighting and starting to manage our installations properly again?

CAN PROFITS BE MAINTAINED WITHOUT RISKING QUALITY OF SERVICE?

A WAY FORWARD!

Standards can certainly safeguard customers, but they can provide invaluable support for installers as well - but only if they are used properly.

This seminar uses the standards to deliver a **ground-breaking, low cost, approach to installation quality assurance** to minimise the financial risk for installers - whilst giving users the best chance of achieving their objectives.

This seminar not only explains this method of working but **provides attendees with on-line templates for managing the process** of specification and safety assessment, quality planning and handover documentation. These templates have been created in response to requests from attendees at previous seminars.

In addition the **concept of data libraries** is introduced - maximising the re-use of data via system integration to bring all relevant documents, images and other data objects within easy reach.

Conformance examined and explained!

On-line templates and white papers to reduce QA overhead

Using data libraries to maximise re-use of historic resources

Integrating tenders, reports, survey data, personal certification and equipment calibration

This seminar provides the ultimate distillation of standards-based installation quality management based on the many years experience of **Mike Gilmore, Managing Director, e-Ready Building** in his roles as **Chairman of BSI Technical Committee TCT/7, Convenor CENELEC TC215 WG1 and ISO/IEC JTC1 SC25 WG3 IPTG and Technical Director of the FIA.**

The linkage of the seminar to on-line templates and 12 month service packs represent a huge step forward in service provision in this area and can be seen as a foundation in any overall of installer quality assurance

WHO SHOULD ATTEND?

Anyone specifying or selling installations of telecommunications cabling including:

- small installers seeking to improve working procedures;
- larger installation companies seeking to introduce harmonized management solutions;
- consultants and end-users wishing to improve their definitions of requirements.

**SCHEDULE
MAY 2006**

LONDON

Date: 19th May 2006
Location: The Building Centre, off Tottenham Court Road

In addition to the scheduled dates shown above it is possible to arrange on-site training to suit specific requirements

...how to book? Go to page 3

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AGENDA

1000 hrs		1400 hrs	
	Introduction Why are we here? <ul style="list-style-type: none"> the impact of standards on margins! the impact of margin of quality assurance! the submergence of telecommunications within M & E! The need to protect and survive		Quality planning Templates for proving conformance The value of product data sheets Building modular method statements <ul style="list-style-type: none"> staff training "hymn sheet" development Tracking inspection and test equipment <ul style="list-style-type: none"> calibration management of test cords Administration and documentation <ul style="list-style-type: none"> paper software handover management
	Using standards as a shield Consultants and the shotgun approach Roles and responsibilities Risk assessment <ul style="list-style-type: none"> installation specification quality planning safety handover 		Installation management Templates for assessment <ul style="list-style-type: none"> survey pre-installation installation post-installation Templates for alarms, checks and balances
	The cost of minimising risk Detailed knowledge of conformance requirements Continuing education to take account of updates <ul style="list-style-type: none"> national standards European, international and US standards Building Regulations etc. 		Break
	The alternatives <ul style="list-style-type: none"> "flying by the seat of your pants" "waiting for the inevitable" "saving for a very rainy day" "<i>standing on the shoulders of giants</i>" 		Handover Templates for data conformance
	Break		Managing the future Service Packs Education
	Standing on the shoulders of giants Using templates and white papers <ul style="list-style-type: none"> a.k.a. "find a giant" Minimise "original thought" - re-use everything <ul style="list-style-type: none"> a.k.a. "grow into a giant" 		Integration The use of data libraries The establishment of rules The software to integrate the information <ul style="list-style-type: none"> simplification of data retrieval automatic use of current information Data management as a marketing tool <ul style="list-style-type: none"> increased margins and new business models
	Management commitment Templates for corporate statements <ul style="list-style-type: none"> working principles – "knowing your place" safety (electrical and optical fibre) standards selection 		Close
	Specification assessment Templates for assessing requirements <ul style="list-style-type: none"> design conformance <ul style="list-style-type: none"> TIA/EIA-568-B BS EN 50173-X ISO/IEC 11801 planning conformance <ul style="list-style-type: none"> BS 6701, EN 50174-X inspection and test 		
	Lunch		

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COSTS		
Scheduled Courses	On-site Training (UK)	Service Packs
Sterling: £330.00 per person Euro: €500 per person	Sterling: £1350 plus £50 per person Euro: €1950 plus €75 per person	In addition to the training course, The Cabling Partnership offers a 12-month service pack agreement covering updates to the on-line templates provided during the seminar. The service pack reflects amendments and additions to the series of templates as applicable standards evolve. Sterling: £200.00 per pack Euro: €320 per person
	On-site Training (outside the UK)	
Contact The Cabling Partnership for details		
The above costs include refreshments during the seminars but exclude accommodation.		
The above costs are subject to VAT where applicable.		

You can reserve places on the courses listed below in the following ways:

- by faxing this page, complete with your requirements and contact details to +44 (0) 113 293 2632
- by telephone: +44 (0) 113 232 3721
- by e-mailing your requirements to The Cabling Partnership to mike.gilmore@btinternet.com

RESERVATION FORM

LONDON	Date: 19th May 2006 Location: The Building Centre	No. of places required		
		Service Pack required	YES	NO
On-site Training	Please supply your preferred dates	No. of places required		
		Service Pack required	YES	NO

MY DETAILS

COMPANY NAME			
COMPANY ADDRESS			
	CITY		POST/ZIPCODE
TELEPHONE			
FAX			
RESERVATION MADE BY			
e-MAIL ADDRESS			
SIGNED			
DATED			