

## STANDING ON THE SHOULDERS OF GIANTS

Dotting the i's and crossing the t's and keeping your profits intact

A 1-day intensive seminar with optional 12-month service pack

### THE STANDARDS-SERVICE PARADOX

what is it, why does it exist?

Why is it - when there are more standards for cabling components, design, testing and installation than ever before - that the general quality assurance of telecommunications cabling installation is falling to unplumbed depths?

Installers face dramatically reduced commercial margins while project management/supervision is being squeezed out of many projects. At the same time, failure to address quality issues risks the profit not only of the current installation but the profits of other installations too.

Can this downward spiral be broken - stopping the firefighting and starting to manage our installations properly again?

### CAN PROFITS BE MAINTAINED WITHOUT RISKING QUALITY OF SERVICE?

#### A WAY FORWARD!

Standards can certainly safeguard customers, but they can provide invaluable support for installers as well - but only if they are used properly.

This seminar uses the standards to deliver a **ground-breaking, low cost, approach to installation quality assurance** to minimise the financial risk for installers - whilst giving users the best chance of achieving their objectives.

This seminar not only explains this method of working but **provides attendees with on-line templates for managing the process** of specification and safety assessment, quality planning and handover documentation. These templates have been created in response to requests from attendees at previous seminars.

In addition the **concept of data libraries** is introduced - maximising the re-use of data via system integration to bring all relevant documents, images and other data objects within easy reach.

Conformance examined and explained!

On-line templates and white papers to reduce QA overhead

Using data libraries to maximise re-use of historic resources

Integrating tenders, reports, survey data, personal certification and equipment calibration

This seminar provides the ultimate distillation of standards-based installation quality management based on the many years experience of **Mike Gilmore, Managing Director, e-Ready Building** in his roles as **Chairman of BSI Technical Committee TCT/7, Convenor CENELEC TC215 WG1 and ISO/IEC JTC1 SC25 WG3 IPTG and Technical Director of the FIA.**

The linkage of the seminar to on-line templates and 12 month service packs represent a huge step forward in service provision in this area and can be seen as a foundation in any overall of installer quality assurance

#### WHO SHOULD ATTEND?

Anyone specifying or selling installations of telecommunications cabling including:

- small installers seeking to improve working procedures;
- larger installation companies seeking to introduce harmonized management solutions;
- consultants and end-users wishing to improve their definitions of requirements.

SCHEDULE  
MAY 2006

#### LONDON

Date: 5th July 2006  
Location: Holiday Inn Express, Wandsworth

In addition to the scheduled dates shown above it is possible to arrange on-site training to suit specific requirements

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COSTS		
Scheduled Courses	On-site Training (UK)	Service Packs
Sterling: £330.00 per person  Euro: €500 per person	Sterling: £1350 plus £50 per person  Euro: €1950 plus €75 per person	In addition to the training course, The Cabling Partnership offers a 12-month service pack agreement covering updates to the on-line templates provided during the seminar. The service pack reflects amendments and additions to the series of templates as applicable standards evolve.  Sterling: £200.00 per pack Euro: €320 per person
	On-site Training (outside the UK)	
Contact The Cabling Partnership for details		
The above costs include refreshments during the seminars but exclude accommodation.		
The above costs are subject to VAT where applicable.		

You can reserve places on the courses listed below in the following ways:

- by faxing this page, complete with your requirements and contact details to **+44 (0) 113 293 2632**
- by telephone: **+44 (0) 113 232 3721**
- by e-mailing your requirements to The Cabling Partnership to [mike.gilmore@btinternet.com](mailto:mike.gilmore@btinternet.com)

### RESERVATION FORM

<b>LONDON</b>	Date: 5th July 2006 Location: Holiday Inn Express, Wandsworth	No. of places required		
		Service Pack required	YES	NO
<b>On-site Training</b>	Please supply your preferred dates	No. of places required		
		Service Pack required	YES	NO

### MY DETAILS

<b>COMPANY NAME</b>			
<b>COMPANY ADDRESS</b>			
	<b>CITY</b>		<b>POST/ZIPCODE</b>
<b>TELEPHONE</b>			
<b>FAX</b>			
<b>RESERVATION MADE BY</b>			
<b>e-MAIL ADDRESS</b>			
<b>SIGNED</b>			
<b>DATED</b>			